



Mark Denchy
Director, Product Management

As director of product management with EXTOL International Inc., Mark Denchy is responsible for interfacing between development teams, the customer base and EXTOL's markets to define new product directions and enhancements to existing products.

During his 20-plus year career in software application development and platform integration, Denchy has held various senior-level technical positions across several markets, including government, retail, engineering and manufacturing. Mark specializes in helping IT staffs increase efficiency and reduce costs by leveraging new technologies that enable integration.

Denchy is a subject matter expert in enterprise integration. He attended Penn State University where he studied computer science.

Joe Debold
Vice President, Sales and Business Development

Joe Debold, vice president of sales and business development, brings more than 25 years of executive management experience in the software and technology industry to EXTOL International Inc.

Debold most recently served as President/CEO of Camelot Inc., a management consulting firm specializing in establishing or expanding partner channels and strategic alliances for technology firms. Prior to founding Camelot, he was vice president of worldwide sales, marketing and channels at Relavis Corporation, a CRM software firm based in New York..Debold's executive positions also include vice president of sales at Webspective/Yahoo and Worldtalk/Tumbleweed, director of sales at Candle Corporation and COO/founder of Integrated Software Solutions.

Early in his career, Debold co-founded a sales management company, The Partners Group, whose clients included: TSI/Mercator, Mellon Bank, DSI and ISS. Debold earned a bachelor's degree from Manhattan College and an MBA from Fordham in 1981.