

EXTOL International Inc.

Headquartered in Pottsville, Pa., EXTOL is a leading provider of electronic data interchange (EDI), business-to-business (B2B), application-to-application (A2A), and data integration solutions for mid-sized companies and other lean enterprises. EXTOL integration software and services enable companies to connect business processes with those of their customers and suppliers. Whether the enterprise needs to integrate with internal, SaaS or cloud-based applications, EXTOL provides the appropriate software and implementation services.

EXTOL offers software for B2B communications, B2B collaborations, runtime services, internal interfaces to applications and data, and design-time specification. With EXTOL software, enterprises can exchange and integrate transactions and documents, regardless of format – XML, spreadsheets, flat files, web services, and databases. EXTOL also provides remote management, as well as managed services in hosted or on-premise environments.

Privately held, EXTOL International, Inc., has been completely funded by its founders, with no outside investors and no debt. This financial stability and independence has allowed EXTOL to quickly adopt new technologies, to provide flexible customer service and support, and to meet changing customer and business priorities.

Product/Service Overview

EXTOL Business Integrator – a platform-independent general-purpose integration broker with seamless support for “lights-out” business-to-business and internal application and data integration, based on EDI, XML, spreadsheet, database and flat file business data.

EXTOL EDI Integrator for i – a high-performance, native, behind-the-firewall EDI application for IBM i OS (System i) that integrates with customers, suppliers, and other trading partners using X12, EDIFACT, and flat files.

EXTOL Data Integrators – extensible, stand-alone subsets of the EXTOL Business Integrator software product. Each Data Integrator supports integration to and from a specific, primary data syntax (XML, EDI, database, flat file, spreadsheet).

EXTOL Enterprise Adapters – a family of design-time and runtime interface components that help users integrate commercial application systems with trading partners, applications and data. Specifically designed for Oracle E-business Suite, JD Edwards Enterprise One, JD Edwards World, and SAP Business Suite.

Managed Services – a team of EXTOL technology experts who plans and deploy software solutions quickly and provides direct access to Customer Support and Development resources.

Key Industries Served

- Apparel/Textiles
- Consumer Goods
- Food/Grocery
- Insurance
- Manufacturing
- MRO
- Pharmaceutical/
HealthCare
- Retail
- Transportation/Logistics
- Wholesale/Distribution

Executive Management & Key Personnel

Anthony Baran
President & CEO

Joseph Baran
Chief Technology Officer

Jack Byrne
Chief Financial Officer

Joe Debold
Vice President, Sales and Business Development

Gregory Inns
Vice President, Software Development

Troy Lunt
Vice President, Customer Services

James O'Leary
Vice President, Product Management

Locations & Contact Information

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CORPORATE BACKGROUNDER